

U.S. Export Assistance Center (USEAC)



U.S. Export Assistance Centers (USEAC) are multi-government agency offices, where each co-located agency offers programs to assist American small businesses engaged or preparing to engage in exporting.

In Texas the USEAC is located in the center of the Dallas/Fort Worth area, in Grapevine, Texas. The USEAC has private non-profit partners located in the DFW area, which also provide assistance to American exporters. The following are the main participating agencies and partners in the Grapevine USEAC:

1. U.S. Small Business Administration (SBA) – provides financial assistance through specialty loan guaranty programs designed for small business exporters.
2. The Commercial Service of the U.S. Department of Commerce – provides assistance in finding export sales. Commerce has data to determine the best foreign markets for the products and services to be exported, and they can assist in meeting foreign agents and distributors, and marketing a company's products or services.
3. U.S. Export Import Bank (Ex-Im Bank) – provides Credit Insurance (insurance on foreign receivables), and Ex-Im Bank can also provide export loan guaranties to small and large businesses. In addition, Ex-Im has a program to provide financing to a foreign buyer of American exporter's equipment.
4. The International Trade Center – Small Business Development Center (ITC) – The ITC is funded in part by SBA and is associated with a local college. They provide free counseling for those who export or those who desire to start exporting. In addition, they have training classes for a nominal fee.

For the directory listing use the following:

U.S. Export Assistance Center
1450 Hughes Rd., Suite 220
Grapevine Texas 76051

Rick Schulze, Regional Manager for International Trade Programs
U.S. Small Business Administration
Richard.schulze@sba.gov
Office: 817-310-3749
Fax: 817-310-3757

All SBA programs and services are offered on a nondiscriminatory basis

